

THE APEX OF AVIATION



PARTNERSHIP & ADVERTISING BROCHURE







contents page.

HOW TO USE GUIDE



The book button will take you to the contact details page.

HOW TO USE THIS DOCUMENT

This is an interactive document. Links are embedded throughout to enable you to easily navigate between pages. Links are included as clickable buttons or are indicated like this.

All of our sponsorship and advertising opportunities are broken down by type. Clicking on the icons at the bottom of the page will take you to the overview page for that type of opportunity. From there you can select the opportunity of interest. Use the bar at the bottom to return to the overview page.

If you already have a package in mind, the contents page lists every opportunity within this document by type and name. Clicking on the name of the package of interest will take you to the details page.

Video links will take you to an external webpage to view the video.

The home button at the top left-hand side of the page will take you to the contents page.

The book button at the top right-hand side of the page will take you to our contact details.

This is the main navigation bar. Clicking on one of these icons will take you to the overview page for that type of package.





LEADERSHIP









DIGITAL









INTERNAL











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LEADERSHIP

























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TAKE-HOME BRANDING

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PIONEERS OF SUSTAINABILITY





WHO WE ARE

WE CELEBRATE THE PIONEERS OF THE PAST, FOSTER PIONEERS OF THE PRESENT AND INSPIRE PIONEERS OF THE FUTURE.

Farnborough International is the go-to destination and organisation for the pioneers of today and tomorrow, famous for delivering world class airshows and events.

At Farnborough International, our purpose is to provide a global platform connecting people through heritage, innovation, insight and exceptional experiences.

We organise the world's biggest and successful aerospace events, at Farnborough and around the world. We continue to inspire in industry with ingenuity and insight through our digital connectivity platforms. We host world class business events 365 days a year within our contemporary venue—located in the heart of the birthplace of British aviation.

We take immense pride in our reputation. We live and breathe the pioneering spirit that has been our lifeblood for over a century.





LEADERSHIP

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KEY STATISTICS

FIA2022 provided an invaluable opportunity to welcome global innovators to our world-class show site to reconnect, reach new milestones, champion innovative practices, cement historic partnerships and inspire future pioneers.

US\$50.8BN DEALS ANNOUNCED*

INCLUDING
IN THE FLYING DISPLAY (including flypasts)

1,629
NUMBER OF REGISTERED MEDIA



250

OFFICIAL

DELEGATIONS



1,262
NUMBER OF EXHIBITORS



*Related to aircraft and engine purchases



























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OVERVIEW



FARNBOROUGH INTERNATIONAL AIRSHOW

Every two years, the aerospace, aviation and defence industries are invited to Farnborough International Exhibition & Conference Centre for the world's best airshow to pioneer change, build new connections, engage with thought leaders and get access to unparalleled business development opportunities.



1,262

exhibitors from 44 countries



250

civil, military and space delegations



1,629

accredited media provided coverage of the show



74,780

visitors from 102 countries



international country pavilions







MEDIA





ENHANCEMENTS







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BOOK

BEING A PARTNER

For 2024, we continue to build lasting partnerships with our clients, drawing on our unique experiences as your event partners, end-to-end service providers and world-class event organisers.

Attracting key industry professionals from across the world, FIA has a diverse portfolio of unique sponsorship options and advertising prospects designed to enhance your experience at the world's premier airshow.

Our tailored packages help you meet your individual marketing objectives, increase your brand recognition and connect with your target audience.

We pride ourselves on championing the pioneers of emerging innovations. If your company is planning to unveil any revolutionary or groundbreaking technological advancements at the show, contact our team to find out how we can create a bespoke promotional package to help enhance your presence and show coverage.

"You surpassed our expectations again this year. You listened to our needs and suggested opportunities that offered a good fit for us. When working with you both, we can always expect quality, excellence and personal attention to our needs."

Invest In Canada, Silver Sponsor







accredited media provided coverage of the show



74,780

visitors from 102

sponsors at FIA22



LEADERSHIP





















BILLBOARDS

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BILLBOARDS



12 SHEET BILLBOARDS

12 sheet billboards offer the perfect platform to build brand awareness, effective when booked as one, or in a block.

Learn More



48 SHEET BILLBOARDS

One of our most popular bookings, 48 sheet billboards deliver high-impact brand messaging across the show site.

Learn More



96 SHEET BILLBOARDS

These impressive billboards are situated at the busiest points of the show, Gate A, Gate B and Hall 5.

Learn More



3D BILLBOARDS

Speak to the team today about creating a completely bespoke installation by upgrading your billboard to 3D.

Learn More

CLICK FOR BILLBOARD LOCATIONS







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SPACE



LOCATIONS























NETWORKING











SPACE



GATE A BILLBOARDS



SA1	48 SHEET	£23,600
SA2	48 SHEET	SOLD
SA3	48 SHEET	SOLD
SA4	48 SHEET	£23,600
SA5	48 SHEET	£23,600
SA6	48 SHEET	£23,600
SA7	48 SHEET	£23,600
SA10	48 SHEET	£23,600
SA15	96 SHEET	SOLD
SA20	96 SHEET	£47,300
SA24	48 SHEET	SOLD
SA25	96 SHEET	£47,300
SA26	96 SHEET	£47,300
SA30	96 SHEET	SOLD



















BRANDING



NETWORKING











INTERNAL **PROMOTING** SUSTAINABILITY



HALL 1/GATE B BILLBOARDS





















BRANDING



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REGISTRATION







PROMOTING PIONI SUSTAINABILITY TOMO

SPACE



GATE D BILLBOARDS





SD05 48 SHEET £23,600

SD06 48 SHEET SOLD

SD07 48 SHEET £23,600 Hall



Gate D SD01

SD07 SD05

SD06













ENHANCEMENTS









NETWORKING











PROMOTING SUSTAINABILITY



ETPS HILL BILLBOARDS







SC05 96 SHEET SOLD SC10 12 SHEETS **SOLD** SC12 **SC20** 12 SHEETS **SOLD** SC22 SC23 **48 SHEET SOLD** SC25 **48 SHEET SOLD S408 48 SHEET SOLD S410 48 SHEET SOLD**





Hall

BRANDING

Hall













S408









NETWORKING





REGISTRATION







SPACE









SE20

SC50 **96 SHEET SOLD** SC51 **48 SHEET** £23,600 SC52 **48 SHEET** £23,600 SC53 **48 SHEET** £23,600 SC60 **48 SHEET** £23,600 SE15 **48 SHEET** £23,600 **SE20 48 SHEET** £23,600 **SE30 48 SHEET** £23,600 **SE32 48 SHEET** £23,600 **SE35 48 SHEET** £23,600



SC60 SC51 SC52

SC50



SE32

















BRANDING



NETWORKING





SC53







PIONEERS OF

SPACE



GATE F BILLBOARDS





















BRANDING













PIONEERS OF

SPACE



12 & 48 SHEET BILLBOARDS



CLICK FOR BILLBOARD LOCATIONS

GREAT FOR: BRAND AWARENESS

12 SHEET BILLBOARDS

STARTING FROM £10,000 + VAT MONDAY - FRIDAY

Located within the heart of the show, 12 sheet billboards offer the perfect platform to build brand awareness, effective when booked as one, or in a block. Measuring 3.07m x 1.54m, they offer 4.7 sgm of advertising space to be creative with!





48 SHEET BILLBOARDS

STARTING FROM £23,000 + VAT MONDAY - FRIDAY

One of the most popular bookings year on year, 48 sheet billboards deliver high-impact brand messaging across the whole show site. With a vast catalogue of locations, speak to the team about target areas and availability. Dimensions are 6.09m x 3.04m, providing over 18 sqm of bespoke advertising space.







MEDIA





















TOMORROW





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96 SHEET & 3D BILLBOARDS



CLICK FOR BILLBOARD LOCATIONS

GREAT FOR: BRAND AWARENESS

96 SHEET BILLBOARDS STARTING FROM £45,500 + VAT MONDAY - FRIDAY

These impressive billboards are situated at the busiest points of the show, Gate A, Gate B and Hall 5. Spanning 12.19m in width and 3.04m in height, they dominate their locations. With limited availability, speak to the team today about securing one of these prominent show advertising spaces.





3D BILLBOARDS SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Speak to the team today about creating a completely bespoke installation by upgrading your billboard to 3D. Our experienced team will be able to work with you to turn an idea into reality. Any 3D or irregular sized billboard will be priced upon application dependent on design.







MEDIA

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REGISTRATION SUSTAINABILITY





THOUGHT LEADERSHIP



FINN THEATRE SPONSORSHIP

The FINN theatre will provide a forum to share and discuss the major trends affecting the aerospace industry today and in the future.

Learn More



AEROSPACE GLOBAL FORUM

Select, invite-only conferences will take place as part of the Aerospace Global Forum at FIA2024, including the Airline Leaders' Summit.

Learn More



DIGITAL THOUGHT LEADERSHIP

Position your experts as innovative leaders by leveraging our official media partner's thought leadership content distribution.

Learn More



SPACE ZONE SPEAKING

Sponsoring and speaking in the popular Space Zone provides brand exposure and thought leadership on space topics to engaged audiences.

Learn More







MEDIA

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EXHIBITOR ENHANCEMENTS



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FINN THEATRE SPONSORSHIP



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | THOUGHT LEADERSHIP

£19,000 + VAT (PER DAY) MONDAY - FRIDAY

Engage industry leaders and decision-makers through FINN Theatre sponsorship at FIA2024. This premier stage provides a forum to share and discuss the major topics and trends affecting the aerospace industry today.

The package includes exclusive theatre brosponsored day, and the opportunity to have panel sea and 1 x keynote presentation.

the theatre will be a proper for your some e-perfect for hosting a networking inks reception conference agency.

Farnborough networks, alongside a accompanying URL; extending your follow-ups.

This is an opportunity to drive conversations that matter and leave a lasting impact.









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AEROSPACE GLOBAL FORUM



GREAT FOR: TARGETED AUDIENCE | THOUGHT LEADERSHIP



SPEAK R AVAILABILITY RIDAY MONDAY

through excl thought leadership and Elevate your bi gious Aeros e Global Forum (AGF). As visibility at the n invited Knowl Partner, s your opportunity to gage leaders dri sust nty and innovation in ospace.

ecosystem through high-level summits, sessions on urgent industry topics. Over 100 re nd 2,000 attendees participated in 2022. spe

If you are a consulting firm focused on aerospace insights, submit a Call for Papers to be considered. A limited number of Knowledge Partners are pre-selected yearly.

This is an exclusive opportunity to showcase expertise and collaborate with key decision-makers shaping the future of aviation.

Contact our team to discuss AGF Knowledge Partnership.





























MEDIA

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MEDIA



AIRTIME ADVERTISING

Maximise your presence by advertising across our site-wide screen network and through live-streaming, for eyes on your brand both on and off-site.

Learn More



PRE-SHOW PACKAGES

Let us do the hard work for you and select one of our pre-created packages, perfect for amplifying your message ahead of the show!

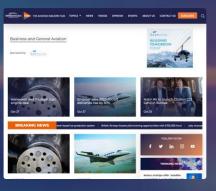
Learn More



ON-SITE OPPORTUNITIES

Whether it's an interview, a showcase of your stand, coverage of a press release or a pavilion walkthrough, there are plenty of on-site opportunities with our official media partner, FINN.

Learn More



DIGITAL MEDIA OPPORTUNITIES

From sponsored newsletters, to MPU ads on our website, and everything in between, you're sure to find a digital opportunity that suits your requirements.

Learn More













EXHIBITOR

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DIGITAL





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REGISTRATION









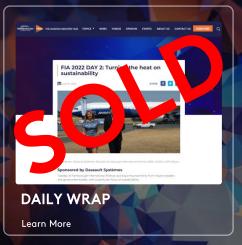
PROMOTING SUSTAINABILITY





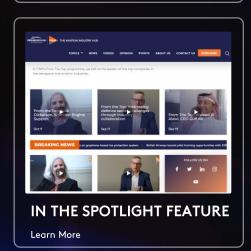
ON-SITE OPPORTUNITIES



























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INTERNAL











REGISTRATION PROMOTING SUSTAINABILITY





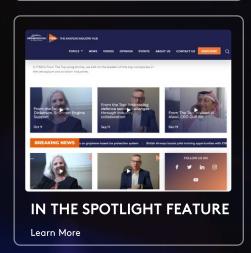
DIGITAL MEDIA OPPORTUNITIES

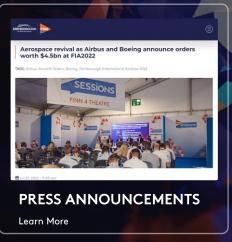


























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REGISTRATION PROMOTING SUSTAINABILITY





PRE-SHOW MEDIA PACKAGES

	GOLD	SILVER	BRONZE
Written Content Piece	✓ x1	⊘ x1	⊘ x1
Sponsored Newsletter		✓ x 3	✓ x1
Website Sponsorship	x 6 months	x 3 months	x1 month
Airtime Advertising	x 1 minute	x 1 minute	x1 minute
<u>Video Interview</u>	⊘ x1	✓ x1	
In the Spotlight	⊘ x1		
	VALUE AT RACK RATE: £39,950 PRICE FOR PACKAGE: £26,900	VALUE AT RACK RATE: £21,450 PRICE FOR PACKAGE: £18,950	VALUE AT RACK RATE: £12,450 PRICE FOR PACKAGE: £9,950

These packages have been put together for a convenient off-the-shelf choice. All elements of the packages are available to book individually, or in any combination. Please reach out if you would like a bespoke package created.

Full details of the packages can be found on the following pages or by clicking the name of the package above.















BRANDING



NETWORKING











HOSPITALITY/ INTERNAL REGISTRATION

PIONEERS OF TOMORROW



AIRTIME ADVERTISING



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL | SME SHOWCASE

STARTING FROM £5,450 + VAT (PER MINUTE) MONDAY - FRIDAY

FINN Live, the official event TV of Farnborough International, broadcasts a dynamic mix of industry insight across the site-wide screen network and through live streaming. This network is the perfect platform to showcase your company across a number of screens within the busy in-hall cafes.

SPONSORSHIP INCLUDES:

ONE MINUTE

of advertising, which can be split into 2 x 30 second adverts or 3 x 20 second adverts

















BRANDING



NETWORKING











TOMORROW



INTERNAL REGISTRATION SUSTAINABILITY



DAILY SHOW WRAP



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL

STARTING FROM £14,000 + VAT (PER WRAP) MONDAY - FRIDAY

FINN create a daily show highlights video that is sent within a newsletter to the FINN opted-in database of 50,000 +, as well as the FIA day se. The opportunity provides brand content and representation within video, logo watermarked throughout, as well as within the newsletter and ional advertising options.

SPONSORSHIP INCLUDES:

PRE-PRODUCTION planning session

FILMING ighting, sound, prod ew, inclu ter if rea

EDITING

th up to two round provals

BRANDING hin the newsletter ad water on video

FEATURED

LEADERBOARD ad linking to yo sen URL

report one week publishing **ANALYTICS**

Average stats from Sponsored Preview ps at Paris Airshow 2023:

5.45% Avg. Click-**Through Rate**



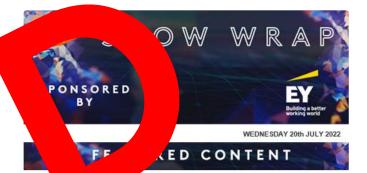
20% Avg. Open Rate



55,940 Avg. Recipients



4.109 Avg. Video Views



novation was highlighted on day three which included more aircraft deals and a thering of the British space industry to discuss how to elerate delivery of the UK's National Space Strategy.



EWS FROM THE SHOW



After two years under the cloud of the COVID-19 pandemic. business as usual has become a distant memory, but the outlines of a post-pandemic future are slowly coming into

READ NOW



Examples of previous previews/wraps:

Event Preview at Paris Airshow 2023 End of Show Wrap at Sustainable Skies World Summit 2023





























EXTERNAL ENHANCEMENTS

DIGITAL TAKE-HOME **BRANDING**

HOSPITALITY/ **NETWORKING**

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INTERVIEWS



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | SME SHOWCASE | DIGITAL

LIMITED AVAILABILITY

STARTING FROM £2,500 + VAT MONDAY - FRIDAY

Shine a spotlight on your show presence. FINN offers a bespoke and versatile filming service. With a filmed interview or demonstration, the footage is fully edited and yours to keep and use for your own marketing. Our team can interview you on-site or virtually to share ahead of the show, working with you to understand your objectives and the message you would like to communicate through the filming.

SPONSORSHIP INCLUDES:

FILMING of 3-5 minute interview with full crew, including lighting, sound, producer

EDITING with up to two rounds of approvals

watermarked in corner of video **BRANDING**

PUBLISHED on FINN website and used in future relevant news pieces

SHARED across FINN social media platforms

ANALYTICS report one week after publishing

RIGHTS to content post-event for own marketing use

Recent interview stats:

432





1:59 Avg. View **Duration**



7.724 YouTube **Impressions**





Examples of previous interviews:

Russ Dunn, GKN Aerospace Paul Livingston, Lockheed Martin John Slattery, Embraer















BRANDING





NETWORKING













INTERNAL **REGISTRATION** SUSTAINABILITY

SPACE



SHOW PREVIEW



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL

STARTING FROM £14,000 + VAT PRE-SHOW

FINN create a show preview video that is sent within a newsletter to the FINN opted-in database of 50,000 +, as well as the FIA database. The state of 50,000 to 10 opted in database of 5 portunity provides brand content and representation within the video, ld ional watermarked throughout, as well as within the newsletter and advertising options.

SPONSORSHIP INCLUDES:

PRE-PRODUCTION planning session

FILMING ighting, sound, prod ew, inclu ter if rea

EDITING th up to two round provals

BRANDING hin the nowsletter on video ad water

FEATURED

LEADERBOARD ad linking to yo sen URL report one week **ANALYTICS** publishing

Average stats from Sponsored Preview ps at Paris Airshow 2023:

5.45% Avg. Click-**Through Rate**



20% Avg. Open Rate



55,940 Avg. Recipients



4.109 Avg. Video Views



ne Farnborough International the first of the global aerospace



The industry will be reconnecting at such a pivotal time, and or the next 5 days a wide array of aerospace, aviation and defence companies will divulge developments and initiate

NEWS FROM THE SHOW



GE's Roadmap for the Future of Flight

GE is developing technologies to reduce CO2 emissions for a more sustainable future of flight.

This includes innovating advanced new engine architectures such as open fan through the CFM nternational joint venture, megawatt-class hybrid electric propulsion, advanced new engine core designs, and supporting alternative fuels research.



LEAP | A clear choice



Examples of previous previews/wraps:

Event Preview at Paris Airshow 2023 End of Show Wrap at Sustainable Skies World Summit 2023











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SPACE



IN THE SPOTLIGHT FEATURE



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL

STARTING FROM £5,000 + VAT MONDAY - FRIDAY

FINN's In the Spotlight series talks directly to the leaders of the top companies in the aerospace and aviation industries to discuss the real focal points of the industry, both business-centric and industry-specific.

This series works in tandem with our weekly newsletter, and provides another avenue of engagement, maximising any brand exposure.

SPONSORSHIP INCLUDES:

FILMING of 3-5 minute interview with full crew, including lighting, sound, producer

EDITING with up to two rounds of approvals

PUBLISHED in our popular weekly newsletter (54K+ subscribers)

HOSTED on our website wearefinn.com

SHARED across FINN social media platforms

ANALYTICS report one week after publishing

In the Spotlight Series stats:

16,240 'In the Spotlight' Page Views



2:01

Avg. time spent
on 'In the
Spotlight' pages



39% of traffic comes from the feature in the newsletter



BRANDING



Examples of previous In the Spotlight interviews:

<u>Dr Johannes Bussmann – Lufthansa Technik AG</u> <u>Tom Gentile – Spirit Aerosystems</u> <u>Julie Dickerson – Shannon Engine Support</u>











ENHANCEMENTS







NETWORKING











TOMORROW



REGISTRATION PROMOTING
SUSTAINABILITY

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PRESS ANNOUNCEMENTS



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL

STARTING FROM £5,000 + VAT MONDAY - FRIDAY

The FINN team can attend and film the announcement and release it to the FINN database with a write-up from FINN's editor. This bespoke package will include 1-2-1 interviews and b-roll capture for future use.

SPONSORSHIP INCLUDES:

PRE-PRODUCTION planning session

FILMING with full crew, including lighting, sound, producer and presenter

EDITING with up to two rounds of approvals

PUBLISHED on FINN website and in weekly newsletter

OPTIONAL b-roll, behind the scenes and interview footage

ANALYTICS report one week after publishing

Recent stats:

4.5mil+ Social **Impressions**



6.75% **Engagement Rate**



326K+ YouTube Video Views





Aerospace revival as Airbus and Boeing announce orders worth \$4.5bn at FIA2022

TAGS: Airbus, Aircraft Orders, Boeing, Farnborough International Airshow 2022



Jul 27, 2022 - 9:00 am

SHARE: f 🔰 in

Airbus and Boeing announced deals worth \$4.5bn at current prices at Farnborough International Airshow 2022, with 277 confirmed aircraft orders and a further 81 options.

Embraer and ATR also announced deals, and new partnerships were forged, as professionals gathered from across the sector for the first time since Covid.

Combined, the aircraft orders signified the start of a revival of the aerospace, defence, and space industries.

Inaugural Aerospace Global Forum

The airshow was opened with a virtual message from the Prince of Wales. Elsewhere, the inaugural Aerospace Global Forum showcased the demand for collaboration within the industry.

On Friday, Pioneers of Tomorrow took place, with thousands of young people attending the show to learn more about careers available in the UK aerospace, defence, security and space industries.

Two FINN theatres hosted dozens of sessions on topics as diverse as sustainability and cyber security,













ENHANCEMENTS



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BRANDING

















REGISTRATION SUSTAINABILITY

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PAVILION WALKTHROUGH



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL

LIMITED AVAILABILITY

STARTING FROM £8,000 + VAT MONDAY - FRIDAY

Do you organise a national or regional pavilion? Our filmed walkthroughs are an ideal way to showcase the companies in attendance and why the sector would want to do business with or in the region.

Capturing up to eight business areas or companies in one video, Pavilion Walkthroughs offer you the chance to engage with new audiences.

SPONSORSHIP INCLUDES:

PRE-PRODUCTION planning session

with full crew, including lighting, sound, producer and presenter **FILMING**

EDITING with up to two rounds of approvals

PUBLISHED on FINN website and in weekly newsletter

b-roll, behind the scenes and interview footage OPTIONAL

report one week after publishing **ANALYTICS**

Recent walkthrough stats:

134 **Website Page** Views



2:13 Avg. View **Duration**



3.833 YouTube **Impressions**





Examples of previous walkthroughs:

Enterprise Florida at Paris Airshow 2023 UK Pavilion at Dubai Airshow 2021











ENHANCEMENTS





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REGISTRATION SUSTAINABILITY



STAND SHOWCASE



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL

LIMITED AVAILABILITY

STARTING FROM £6,000 + VAT MONDAY - FRIDAY

First time exhibiting? Or showcasing a new product or technology you'd like to highlight? Set to the backdrop of your stand, showcases are designed to highlight your company, demonstrating why the industry should be doing business with you.

Capturing product/technology footage and speaking to multiple company representatives in one video, the film offers you a chance to engage with new audiences.

SPONSORSHIP INCLUDES:

PRE-PRODUCTION planning session

FILMING with full crew, including lighting, sound, producer and presenter

EDITING with up to two rounds of approvals

on FINN website and in weekly newsletter **PUBLISHED**

OPTIONAL b-roll, behind the scenes and interview footage

ANALYTICS report one week after publishing

Recent stand showcase stats:

454 **Website Page** Views

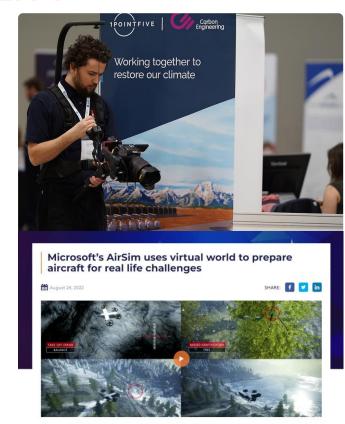


2:43 Avg. View **Duration**



1.405 YouTube **Impressions**





Example of previous stand showcase:

Microsoft at Farnborough International Airshow 2022

















BRANDING











SUSTAINABILITY





TOMORROW



HOSPITALITY/ INTERNAL **NETWORKING**



SPONSORED NEWSLETTER



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL

LIMITED AVAILABILITY PRE-FIA2024

STARTING FROM £2,250 + VAT PRE & POST-SHOW

Reach an opted-in database of industry professionals through our weekly newsletter packages.

Sent weekly, the FINN newsletters offer a dynamic mix of written and video updates from across the aerospace and aviation industry.

SPONSORSHIP INCLUDES:

BRANDING within the newsletter header

FEATURED content piece at the top of the mailer and

hosted on the website (up to 1,000 words)

LEADERBOARD ad linking to your chosen URL

ANALYTICS report one week after publishing

Recent Sponsored Newsletter stats:

4.49% Click-Through Rate

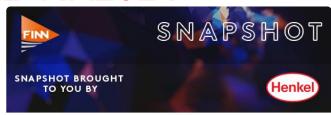


20.35% Open Rate



55.940 Avg. Recipients





THURSDAY 18th MAY



VIDEOS

'Making aviation sustainable is an international

Achieving the sustainability goals that the aviation industry has set itself will require international collaboration, said Sir Stephen Hillier, Chair of the Civil Aviation Authority speaking at the Sustainable World Skies Summit 2023.



'Nova Pangaea has its hands full delivering SAF'

Nova Pangaea Technologies is working to provide costeffective sustainable aviation fuel (SAF) for commercial use in the UK, said Sarah Ellerby, CEO, at the Sustainable Skies World Summit 2023.

WATCH NOW







How Henkel is helping to power the logistics drone



















NETWORKING











TOMORROW



DIGITAL TAKE-HOME **ENHANCEMENTS BRANDING**

INTERNAL

PROMOTING SUSTAINABILITY



WEBSITE SPONSORSHIP



SPACE

DEFENCE

WORKFORCE

GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | DIGITAL

STARTING FROM £1,750 + VAT (per month)

Website sponsorship is the perfect way to align your brand with a specific industry focus. With carefully selected themes relevant to the whole Aerospace and Defence sector, you can align your communications with your chosen theme.

SPONSORSHIP INCLUDES:

BRANDING pinned to the top of the topic

page for the package duration

MPU AD at the top of the topic page for

the package duration

CONTENT created by the sponsor published

on the topic page

UPGRADE available for FINN to create the

content piece

Innovation & Technology









BREAKING **NEWS**

orts jump in passengers and load factor

Recent website stats:





108K+ Website Sessions



83K+ **Website Users**















ENHANCEMENTS





BRANDING





NETWORKING









SUSTAINABILITY



Additional topics available include:

Air Transport, Aviation Services,

Business' & General Aviation. Engines/Propulsion, Innovation &

Manufacturing, Regulation, Rotorcraft, Unmanned, Urban &

Technology, Leadership,

Regional Air Mobility

SOME OF THE AVAILABLE TOPICS:

SUSTAINABILITY

FUTURE

INNOVATION



PIONEERS OF **TOMORROW**



GUEST BLOG/OP-ED



GREAT FOR: BRAND AWARENESS | THOUGHT LEADERSHIP | DIGITAL

STARTING FROM £750 + VAT PRE & POST-SHOW

Looking to expand the reach of your ideas? Take advantage of a unique content amplification sponsorship with FINN. Share your expertise with our engaged audience of industry leaders and innovators through a guest post or op-ed.

Your contributed piece will enjoy broad exposure, promoted across FINN's social media channels and included in our popular weekly newsletter. This is a prime opportunity to establish thought leadership and position your brand as an authority. If you need any assistance crafting the perfect piece optimized for our audience, we provide professional writing support.

SPONSORSHIP INCLUDES:

EDITING by FINN team (max 2 rounds of edits for approval)

PUBLISHED on FINN website and used in future relevant news pieces

SHARED across FINN social media platforms and in newsletter

report one week after publishing **ANALYTICS**

Recent stats:

180K **Website Page** Views













Virgin's SAF flight: major milestone or nail in the coffin for net zero?

TAGS: SAF, Sustainability, Sustainable Aviation Fuel, Virgin Atlantic



Dec 5, 2023 - 11:00 am

SHARE: f X in

Virgin Atlantic's historic flight on 100% sustainable aviation fuel (SAF) took off from London Heathrow to New York JFK on 28 November. Professor Patricia Thornley, director of the Energy and Bioproducts Institute at Aston University, and director of the Supergen Bioenergy Hub, explores the impact of that sustainability milestone.

Last week's flight across the Atlantic on 100% sustainable aviation fuel is a huge achievement for the aviation industry, but does it mark a major milestone or a nail in the coffin for our net zero

We have known how to make aviation fuel (from fossil fuels) for a long time. We developed and tweaked our engines to suit the fuel we could produce, so they can go faster, further and more efficiently with lower emissions.













ENHANCEMENTS







BRANDING



NETWORKING













TOMORROW

INTERNAL **REGISTRATION PROMOTING** SUSTAINABILITY





EXTERNAL



3D INSTALLATIONS

POA

 Θ



BALCONY BRANDING

FROM £3,000 + VAT





EAST & WEST TERRACE BRANDING





END OF HALL & WALL BRANDING





EXTERNAL WAYFINDING

FROM £35,844 + VAT





FLAG BRANDING

FROM £8,575 + VAT





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GABLE END BRANDING

FROM £24,424 + VAT



GOLF BUGGY BRANDING

FROM £3,500 + VAT



PEDESTRIAN CROSSINGS

POA



PERIMETER FENCE **BRANDING**

FROM £62,359 + VAT





ROAD NAMING & OUTDOOR FLOOR TILES

POA





ROOF BRANDING

POA





SHUTTLE BUS, BUGGY & CAR PARKING BRANDING

FROM £64,230 + VAT



 Θ



STAIRWAY BRANDING





TRADE GATES AND **ENTRANCE BRANDING**

FROM £151,686 + VAT







LEADERSHIP

MEDIA

























EXTERNAL EXHIBITOR DIGITAL TAKE-HOME HOSPITALITY/ INTERNAL **REGISTRATION PROMOTING** TOMORROW SUSTAINABILITY **ENHANCEMENTS BRANDING NETWORKING**



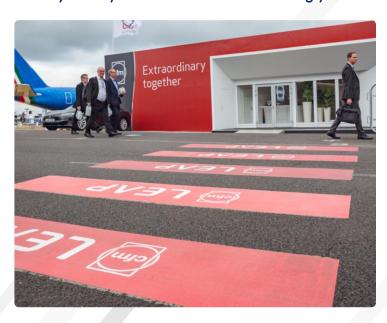
3D INSTALLATIONS & PEDESTRIAN CROSSINGS



GREAT FOR: BRAND AWARENESS

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

A chance to create a completely bespoke installation on the show site. Ideal for expanding your show campaign outside of your exhibition space, we will work with you or your creative team to bring your ideas to life.





With so many visitors moving around the site on foot, there are multiple pedestrian crossings that can be creatively branded. Branding can be used to direct traffic to locations around the site, have a URL or be used as a call to action. Speak to the team to find out available locations.







MEDIA









BRANDING



NETWORKING











SPITALITY/ INTERNAL REGISTRATION



BALCONY & ROOF BRANDING



GREAT FOR: BRAND AWARENESS

BALCONY BRANDING STARTING FROM £3,000 + VAT

MONDAY - FRIDAY

This a perfect opportunity to place your branding on the balcony of your chalet, which can be seen by road users, pedestrians and neighbouring chalets for them to easily find you.





ROOF BRANDING SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

This limited-availability package offers the opportunity to brand the roof of your chalet or the roof of exhibition halls 2, 3 or 4. Subject to your chalet location, branding can be seen from the balcony neighbouring chalets and buildings. With so many aerial shots captured at the show, your branding could live on through post-show marketing.







MEDIA









BRANDING



NETWORKING











SUSTAINABILITY

SPACE



EAST & WEST TERRACE BRANDING



GREAT FOR: BRAND AWARENESS

EAST TERRACE BRANDING

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Be the first to plee be ding in one of the most visible areas of the slow! scat d above the main entrance to Hall 1, this banding a co-Gate B and the bus terminal which sec 7 % of viscors arriving and departing. Speak to the teal for information about creating different-sized branang.





WEST TERRACE BRAD SPEAK TO THE TEAM FOR AVA ABILITY MONDAY - FRIDAY

The west terrace of Hall 1 les antastic branding potential. Located next to the vest extrance to Hall 1 and visible from the Media Centre by mg will also be seen as visitors move through the show own Lincoln Road, on the busiest roads on the show site. Limited opportunities, so speak to the team about available spaces.

















BRANDING



NETWORKING













SPACE



END OF HALL & WALL BRANDING



GREAT FOR: BRAND AWARENESS

END OF HALL BRANDING SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Impactful branding, affixed to the end of halls, this opportunity gives a vast area to display brand campaigns and messaging that will be seen by visitors as they move from hall to hall. End-of-hall branding can be booked alongside gable end branding to create a more impactful display. With limited locations available, speak to the team today.





WALL BRANDING SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Display your brand and key messaging on walls to showcase your campaign while visitors move around the show. This is ideal to enhance your chalet location and direct visitors to you. There are limited locations and speak to the team today.

















BRANDING



NETWORKING





REGISTRATION







SPACE



WAYFINDING



GREAT FOR: BRAND AWARENESS

INTERNAL WAYFINDING PARTNER SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

This partnership offers exposure to exhibitors, visitors, VIPs and Delegations alike with branding located across all four halls. Partner logos will feature on all directional signage within the halls, with additional sole-branded rigged banners.





EXTERNAL WAYFINDING PARTNER

FROM £35,844 + VAT MONDAY - FRIDAY

With an outdoor area that continues to grow and change, external wayfinding is used continually throughout the week. Partner logos will feature on a variety of navigational products located across the show site. The package includes large-scale branding opportunities on our external wayfinding solution.















BRANDING



NETWORKING



INTERNAL





REGISTRATION







TOMORROW

SPACE



FLAG BRANDING



GREAT FOR: BRAND AWARENESS

PA SYSTEM FLAG BRANDING

FROM £25,813 + VATMONDAY - FRIDAY

This package offers 20 individual providing areas, with the PA system running arrough the low site. Each flag measures 1m x 3m and can be reate a campaign story as visitors move through the sile.





FLAG BRANDING

FROM £8,575 + VATMONDAY - FRIDAY

An impactful displo displorating in busy outdoor areas across the shousite. Vaa Landing can be booked in packages of 5, with the option to create unique designs for each one. Each flag measures 2 m.















BRANDING



NETWORKING











TOMORROW

SPACE



GABLE END & PERIMETER FENCE BRANDING



GREAT FOR: BRAND AWARENESS

GABLE END BRANDING

FROM £24,420 + VAT MONDAY - FRIDAY

Stand out from the rest with this branding opportunity. Enhance the look and feel of your chalet by branding the gable end. There are also limited opportunities to brand the exhibition hall gable ends, capturing visitors as they enter the halls.





PERIMETER FENCE BRANDING

FROM £62,359 + VATMONDAY - FRIDAY

Be one of the first brands that visitors see as they arrive at the show site. The perimeter fence spans from Gate A to Gate C, totalling approximately 620 metres! Ideal for reinforced messaging and exposure to visitors entering the show via Gate A and B, as well as those residing at the Aviator Hotel.







MEDIA









BRANDING



NETWORKING







REGISTRATION







SPACE TOMORROW



GOLF BUGGY BRANDING



GREAT FOR: BRAND AWARENESS

GOLF BUGGY BRANDING

FROM £3,500 + VAT (PER BUGGY) - HALF WRAP FROM £7,000 + VAT (PER BUGGY) - FULL WRAP MONDAY - FRIDAY

Have your brand driving around the site with one of the most visible packages available. Customise your fleet of hired buggies, with either a half-wrap option or a full bespoke wrap. Speak to the team for a breakdown of half and full-wrap packages.







ORGANISER BUGGY BRANDING

FROM £33,300 + VAT MONDAY - FRIDAY

Enhance brand visibility with branding on all the golf buggies used by official organisers. The package includes 20 buggies, with bonnet and windscreen branding, ensuring your brand moves around the site continuously throughout the week.







MEDIA









BRANDING



NETWORKING













REGISTRATION TOMORROW SUSTAINABILITY



ROAD NAMING & OUTDOOR FLOOR TILES



GREAT FOR: BRAND AWARENESS

ROAD NAMING SPEAK TO THE TEAM FOLAVALABILITY MONDAY - FRIDAY

An opportunit to reame some the major roads that run through the show we. The name will be featured on all printed and the major roads that run as well as road signs. Depending on location, this ackage can include multiple pedestrian crossings.





OUTDOOR FLOOR TIES SPEAK TO THE TEAM FOR WAI ABILITY MONDAY - FRID

A show-on-show favourte for chibitors, floor tiles can be used imaginatively the campaign that runs across the show site. Ideal for highlighting change of location, a new product or events that you are running throughout the show.







MEDIA









BRANDING



NETWORKING











INTERNAL REGISTRATION

PIONEERS OF TOMORROW

SPACE



SHUTTLE BUS, BUGGY & CAR PARK BRANDING



GREAT FOR: BRAND AWARENESS

SHUTTLE BUS & CAR PARK BRANDING

FROM £64,230 + VATMONDAY - FRIDAY

This is a fantastic opportunity to get your brand moving around FIA2024! The shuttle buses, which are used on and off-site, running to 3 local train stations, will be branded on the sides and back. Branding will be included on all car park signage, including on car park labels.





SHUTTLE BUGGY SERVICE

FROM £34,800 + VAT MONDAY - FRIDAY

This is a fantastic opportunity to display your brand and message across the whole site. There will be 10 Golf Buggies that you can design creatively for moving around the site for the show, along with multiple shuttle buggy stops that will recognise you as the sponsor.















BRANDING

















INTERNAL **NETWORKING** SUSTAINABILITY



STAIRWAY BRANDING



GREAT FOR: BRAND AWARENESS

STAIR BRANDING

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

With limited locations available, stair branding can be used for eye-catching messaging and imagery to drive traffic to your stand. With sets available at multiple entrances into halls, you can target visitors as they move around the show site.



STAIRCASE WALL BRANDING

FROM £10,500 + VATMONDAY - FRIDAY

Wall branding towards the Flight Deck. Visible to Flight Deck reception guests and media accessing the exclusive space. Extra impact if paired with Flight Deck sponsorship. 2550mm x 3670mm canvas to creatively showcase your brand.



STAIR WELL BRANDING SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

This is a fantastic upgrade option, that includes both the stair branding and full branding of the surrounding walls. This package gives a creative space that can be used to communicate your campaign. With limited locations, speak to the team today.









MEDIA











BRANDING



NETWORKING











TOMORROW



SUSTAINABILITY

SPACE



ENTRANCE BRANDING



GREAT FOR: BRAND AWARENESS

TRADE GATES AND ENTRANCE BRANDING

FROM £151,686 + VAT MONDAY - FRIDAY

Have your branchov ased at II it for vehicle and pedestrian exits and entrance As visites arrive onsite your logo will be visible on all gates, as well commanded and sole-branded flags next to entrances. The pedetrian bridge will have internal and external branding opportunities.





LED SCREEN AT SHOTE TRANCE SPEAK TO THE TEAM FOR ABILITY MONDAY - FRIDAY

An opportunity place a large ED reen at the main entrance to Hall 1. The full hasing of the feen and the content shown will be exclusive, offering antinual brand awareness throughout the week. Contact the team to discuss sizes and locations available to meet your objectives.







MEDIA











BRANDING



NETWORKING





REGISTRATION









TOMORROW SUSTAINABILITY

SPACE





EXHIBITOR ENHANCEMENTS







Elevate your presence and save with our all-inclusive Enhanced Exhibitor Packages.

The bundled packages provide upgraded exposure opportunities at one set price, allowing you to maximize your reach without going over budget. From pre-show website branding until the end of show week, Enhanced Exhibitor Packages help you stand out across every touchpoint.

Our packages offer an affordable, turnkey solution for exhibitors to boost their brand and get noticed by making a big impression at our global event.





LEADERSHIP



MEDIA

455

EXTERNAL





DIGITAL



BRANDING



NETWORKING



INTERNAL











PIONEERS O

SPACE



ENHANCED EXHIBITOR PACKAGES



GREAT FOR: BRAND AWARENESS | SME SHOWCASE | FIRST TIME EXHIBITORS

	TURBO	BOOST	LAUNCH
Logo on the FIA2024 website	Ø	②	Ø
Associate sponsor profile on the FIA2024 website	Ø	②	Ø
Logos on the sponsor page(s) of the FIA2024 show guide	Ø	②	Ø
Pre-show post on the FIA2024 social channel	Ø	②	Ø
Logo on sponsorship acknowledgement board(s) around FIA2024	Ø	②	Ø
Advert on the FIA2024 website	Ø	②	Ø
Business Connection Exchange registration package	Ø	②	Ø
Associate profile in the FIA2024 show guide	Ø	②	
Branded floor tile	✓ x 3		
Pre-show blog post on the FIA2024 website	Ø		
Welcome Reception invite	⊘ x1		
Weekly Parking Label	⊘ x1		
PRICE FOR PACKAGE:	£5,500 + VAT	£4,000 + VAT	£2,500 + VAT







MEDIA





















INTERNAL HOSPITALITY/ **PROMOTING** SUSTAINABILITY **BRANDING NETWORKING**





DIGITAL















































BILLBOARDS THOUGHT **LEADERSHIP**

MEDIA

EXTERNAL

EXHIBITOR ENHANCEMENTS

TAKE-HOME **BRANDING**

HOSPITALITY/ **NETWORKING**

REGISTRATION

PROMOTING SUSTAINABILITY

TOMORROW

SPACE



MOBILE CHARGING PARTNER



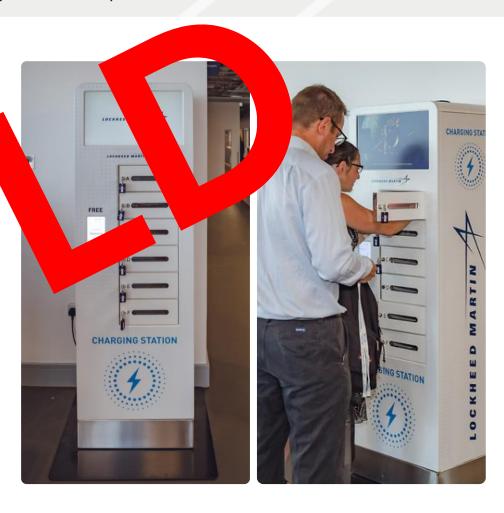
GREAT FOR: BRAND AWARENESS | DIGITAL | TARGETED AUDIENCE

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Keep attendees powered up through exclusive mobile charging sponsorship. With 7 char station locations in high-traffic area stays visible to all who need a cha

These event essential used by constd exhibitors and visi ces all day. relying on nd video con on the Full-wrap brandi charging screens bra

Stations placed in cafés and re tion areas ensure your exposure even during do me and networking. Attendees reciate and remember your brand each time they charge up.









MEDIA













NETWORKING











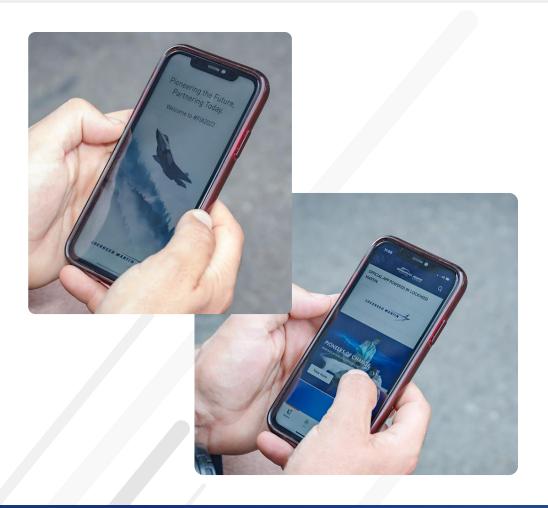
SPACE



OFFICIAL MOBILE APP PARTNER



GREAT FOR: BRAND AWARENESS | DIGITAL | TARGETED AUDIENCE



STARTING FROM £63,600 + VAT MONDAY - FRIDAY

Put your brand directly in the hands of over 20,000 mobile users as the Official App Partner of FIA2024. Our event app is the essential on-site tool turned to repeatedly by attendees. In 2022 it generated over 1.3 million screen views!

Your branding is integrated directly into the app design for ongoing exposure. Receive an exclusive sponsored page to share announcements, offers, videos and more. Additional recognition across FIA2024 print and digital marketing establishes your brand as the Official App Partner. From the moment attendees download, your partnership presence is prominent.







MEDIA













NETWORKING



INTERNAL









PIONEERS OF SP



WEBSITE ADVERTISING



GREAT FOR: BRAND AWARENESS | DIGITAL | TARGETED AUDIENCE | SME SHOWCASE

STARTING FROM £3,265 + VAT LIVE FROM BOOKING UNTIL END OF FIA2024

Showcase your brand to the industry with targeted website advertising on <u>farnboroughairshow.com</u>. Select premium pages where your ad stays live from the point of purchase through to the end of show week.

Last year the FIA website saw over 300,000 users during peak months!

Limited availability ensures your ad captures attention without competition, and gets your brand and booth in front of thousands of engaged site visitors.









MEDIA



















TOMORROW



EXTERNAL EXHIBITOR DIGITAL TAKE-HOME HOSPITALITY/ INTERNAL REGISTRATION PROMOTING
ENHANCEMENTS BRANDING NETWORKING SUSTAINABILITY



FLYING DISPLAY STREAMING SPONSOR



GREAT FOR: BRAND AWARENESS | DIGITAL | TARGETED AUDIENCE





FROM £35,000 + VAT MONDAY - FRIDAY

Reach aviation fans worldwide through exclusive streaming sponsorship of the FIA2024 Flying Display. Streaming of the Flying Display in 2016 generated 148,000 views. FINN's YouTube channel exceeded 5 million impressions across Q2 and Q3 2023, offering an incredible opportunity for brand awareness.

This premium package provides your brand huge exposure beyond the show floor. Aviation enthusiasts, media, and industry professionals will tune in daily for the global streaming. Your brand integrates into the broadcast through logo placements during the streaming.

2016 Live Stream is available to watch here.







MEDIA





















REGISTRATION SUSTAINABILITY



OFFICIAL WIFI PARTNER



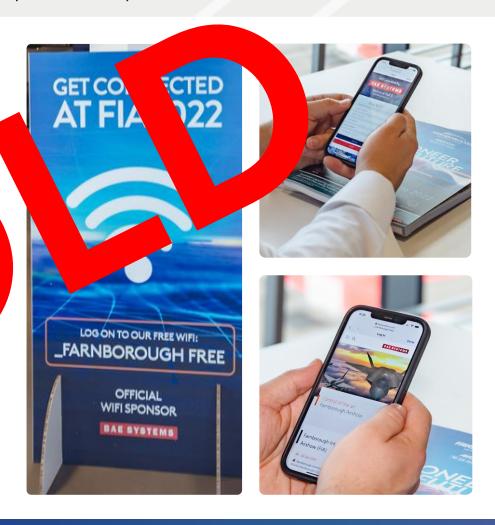
GREAT FOR: BRAND AWARENESS | DIGITAL | TARGETED AUDIENCE

STARTING FROM £34,400 + VAT MONDAY - FRIDAY

ring show FIA2022 saw 83,300 activation week, with 18,300 quants usin e free Wi-Fi.

When users lo into use the i they will se red to th before being partner brand partner's chose

In addition, onsite branding promote use of the Wi-Fi will be co-









MEDIA











NETWORKING













REGISTRATION SUSTAINABILITY





TAKE-HOME BRANDING



FLYING DISPLAY PARTNER

Benefit from branding on the front of the daily flying display programme and a full back page advert.

Learn More



OFFICIAL POCKET GUIDE PARTNER

Handed out at the gates, as well as located around the show site, these guides offer site-wide exposure.

Learn More



SPOTLIGHT EXHIBITOR

Stand out amongst competitors and peers alike through this limited availability package within the show catalogue.

Learn More



TRADE BAGS

One of the most popular takehome items at the show; approximately 12,000 bags were distributed at the 2022 show.

Learn More



BILLBOARDS



LEADERSHIP



MEDIA



EXTERNAL



EXHIBITOR ENHANCEMENTS



DIGITAL BRANDING







INTERNAL



REGISTRATION



PROMOTING







SPACE



FLYING DISPLAY PARTNER



GREAT FOR: BRAND AWARENESS | TARGET AUDIENCE



STARTING FROM £35,590 + VAT MONDAY - FRIDAY

Stand out as the official flying display sponsor at FIA2024. Your brand is prominently placed on the front of the daily flying display program. Also includes a full back page advert each day.

Showcase up to 5 different campaigns across the week by changing your advert creative daily. Exposure continues as attendees reference programs during the aerial displays.

This is a rarely available opportunity to align your brand with the exciting flying display.



























MEDIA

EXHIBITOR ENHANCEMENTS

INTERNAL

REGISTRATION **PROMOTING** SUSTAINABILITY

SPACE TOMORROW



OFFICIAL POCKET GUIDE PARTNER

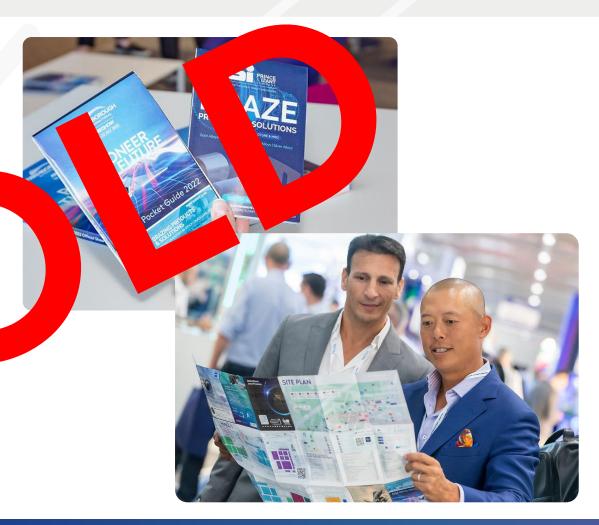


GREAT FOR: BRAND AWARENESS

FROM £30,350 + VATMONDAY - FRIDAY

With a distribution of approximately 23,000 at FIA2022, the pocket guide provides immense brand exposure. Handed out gates and placed around the attendees constantly referen these quides.

ging on the Your logo and m t cover and full back p advert gain eated visibility. The and schedule make the garde ar ential carried all day. There's no b er way to navigate the crowds and informed than with the pod de. Become attendees' guide to an efficient and informed show experience.









MEDIA





ENHANCEMENTS

















SUSTAINABILITY



SPOTLIGHT EXHIBITOR



GREAT FOR: DIGITAL | SME SHOWCASE



STARTING FROM £10,000 + VAT SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

This package is an ideal way to showcase your company on the world's aviation stage, offering premium visibility across FIA2024. Limited availability positions your company prominently among competitors and peers.

Ideal for show debuts, new products, rebrands, or location changes. Includes expanded profile in mobile app, website, show catalog and your location highlighted on all printed and digital venue maps to drive traffic.



























REGISTRATION PROMOTING SUSTAINABILITY

ers of spa



OFFICIAL TRADE BAG PARTNER



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

The show bags offer an extremely visible an seful branding opportunity, and are one of the most ular takeaway items from the event. With 00 bags distributed at the show, ga messaging throughout the ever As nd back h exclusive show bag sponsor, des r company custom bags co-br with F rganiser logos, ing yo the opportunity prominently play your br name exhibit location d other key m ging. This -impact branding will red neir bag at registration.

To further extend your proce, additional promotional opportunities are available and as including giveaways, literature, or other items inside the bags.









MEDIA

















SUSTAINABILITY



TOMORROW



DIGITAL TAKE-HOME HOSPITALITY/ INTERNAL REGISTRATION
NTS BRANDING NETWORKING





HOSPITALITY / NETWORKING





















FIN





















BILLBOARDS THOUGHT LEADERSHIP

MEDIA

EXTERNAL

EXHIBITOR ENHANCEMENTS

DIGITAL

TAKE-HOME BRANDING

INTERNAL REGISTRATION

PROMOTING SUSTAINABILITY

PIONEERS OF SP TOMORROW



AIRLINE LEADERS' SUMMIT PARTNER



GREAT FOR: TARGETED AUDIENCE | SECTOR FOCUS



FROM .299 + VATSTAR MONDA FRIDAY

For 2022, w er Sir Tim Clark, ught tog Valsh Emirates, Wi and Robert Courts, UK Aviation M n a conversation substantial growth the entred around stry is destined to see in the next 70 audience attendees, this mership allows your brand to be seen by participants and audience alike, with the opportunity to provide gifts and literature to attendees.

In addition, there is an opportunity to sponsor an event wrap video produced by FINN which is sent to the FIA database (FIA2022 wrap sent to 67,882) and available on wearefinn.com.







MEDIA

















SUSTAINABILITY



TOMORROW



SPACE



BUSINESS CONNECTIONS EXCHANGE PARTNER



GREAT FOR: NETWORKING | SECTOR FOCUS

FROM £12,000 + VAT (MAX. 3 PARTNERS) TUESDAY - THURSDAY

Align your company with the most successful onsite B2B activity, with the opportunity for your brand to be seen by decisiond 529 across the industry. In FIA2022, w meetings and 221 suppliers and ers. As a sponsor, there is an rtunit network with the buyers **Sappliers** p king in the programme, br ing will be in prated into the design of th relating to the preon th be provided to website page(s). Giveaways all participants.

The opportunity is limited to 3 partners or can be exclusively sponsored.









MEDIA





ENHANCEMENTS





BRANDING













EXTERNAL

DIGITAL

REGISTRATION

SUSTAINABILITY

SPACE



DELEGATIONS PROGRAMME PARTNER



GREAT FOR: TARGETED AUDIENCE | NETWORKING





STARTING FROM MAX. 2 PARTNERS) MONDAY - FRIDAY

gh the ex Reach key sion makers t ive Military and Civil Delegations tnership. This age provides brand -level and VIPs. ngage with se v as y

Limited oss 250+ Military Delegations and 40+nly rtners countrie

e-to-face through pre-arranged private meetings with Connect s on-site, network informally within the lounge, and our presence by including literature in delegation vehicles and the delegate welcome packs.

Partners gain visibility through lounge branding, website promotion and more. Engage and build relationships with this exclusive opportunity to reach key defense, government and civil aviation decision-makers at the highest levels.







MEDIA

























FLIGHT DECK DRINKS RECEPTION



GREAT FOR: NETWORKING | BRAND AWARENESS

LIMITED OPPORTUNITIES REMAINING

FROM £12,500 + VATMONDAY - FRIDAY

With elevated views of the show site, Flight Deck is located on the roof of Hall 1 and offers a private networking space available for hire.

Package includes:

- Prominent branding within the entire Flight Deck area
- Exclusive use for your private function
- Dedicated signage guiding guests to the space
- Drinks and canapés for 50 guests (additional catering available)
- Furniture
- Upgrade available to include <u>branding on the stairway</u> leading to the Flight Deck

Ideal for hosting a drinks reception, product launches and media briefings, the Flight Deck is a unique experience with a large branding opportunity.



Available for hire each day from 15:00 – 17:00 for up to 100 guests.







MEDIA





ENHANCEMENTS











REGISTRATION







SPACE



IN-HALL CAFÉ PARTNER



GREAT FOR: TARGETED AUDIENCE | BRAND AWARENESS





SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Treat visitors to a refreshing break in a branded café environment. Located in halls 1-4, the in-hall cafés deliver constant foot traffic and impressions. Attendees congregate in the cafés throughout the day, keeping your brand top of mind.

As the exclusive café sponsor, your branding is integrated directly into the café design from serving areas to backdrops. Additional branding placements are available on the exterior of the digital screens and literature racks.

Concept visuals are tailored to seamlessly reflect your brand through the space. From refreshing breaks to informal networking, the cafés are go-to spots to relax and refuel. Treat visitors to an engaging branded hospitality experience.







MEDIA





















SUSTAINABILITY

SPACE



MEDIA CENTRE PARTNER



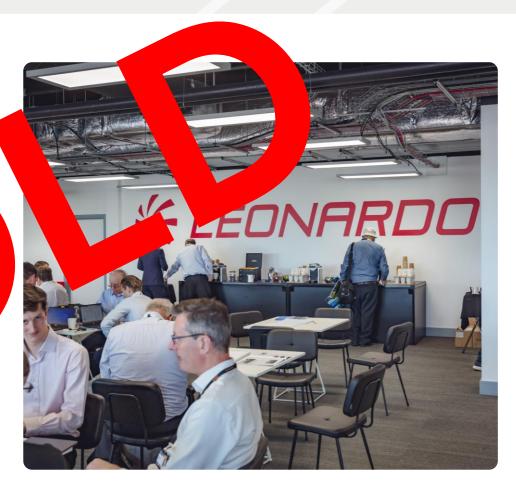
GREAT FOR: NETWORKING | BRAND AWARENESS | TARGETED AUDIENCE

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Captivate the world's aviation press through exclusive Media Centre sponsorship. Thie entitles exclusive branding within the

Promote your brand directly to g al media as they gather through A2024 days (coverage. An imp ve branded vironment v consistently t of mind, keeps your com

The Media Centre e when are captured, news is made, a brands are launched internationally. In 2 , 1, 629 journalists from 48 co tended – directly engage with them at FIAZU24 by making the Media Centre your own.









MEDIA





ENHANCEMENTS







BRANDING













SPACE



WELCOME RECEPTION PARTNER



GREAT FOR: TARGETED AUDIENCE I BRAND AWARENESS | NETWORKING





SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Make memorable first impressions by sponsoring the FIA2024 Welcome Reception on day one. This prestigious event assembles over 1000 VIPs, industry leaders, government officials, and international delegations. It's the place to see and be seen by aviation's elite.

Extensive branding exposure before and during the prestigious event. Prominent logo placement at the reception. Advance visibility through invitations and mailers.

Network with aviation elites while your brand takes center stage. Concise ticket package for your key executives.

Kick off FIA2024 with your brand front and center among top decision-makers.







MEDIA









BRANDING













DIGITAL **ENHANCEMENTS**

INTERNAL

SUSTAINABILITY

SPACE



MEETING/CONFERENCE ROOMS



GREAT FOR: TARGETED AUDIENCE | HOSPITALITY

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Farnborough International Airshow provides an excellent global platform that encourages businesses to develop and nurture lucrative partnerships at our world-class venue.

Our extensive meeting and conference room options are designed to help you make the right impression on your clients and provide them with an exceptional experience in our unique setting, rich in heritage and pioneering spirit.

Whether you want to host a private meeting, presentation, conference, training session or something else, our expert team are here to help.

Please contact us for further information on availability and pricing.











MEDIA





ENHANCEMENTS

















SPACE





INTERNAL



















MEDIA



EXTERNAL







DIGITAL

















LEADERSHIP

EXHIBITOR ENHANCEMENTS

TAKE-HOME **BRANDING**

HOSPITALITY/ **NETWORKING**

PROMOTING SUSTAINABILITY



PILLAR BRANDING & INDOOR FLOOR TILES



GREAT FOR: BRAND AWARENESS

PILLAR BRANDING

FROM £19,981 + VAT (PER 4 PILLARS) MONDAY - FRIDAY

This high-impact branding opportunity is exclusive to Hall 3. Running down the centre of the hall, the pillars offer 2 large branding spaces each. Available in sets of 4 or 5, offering the potential for 16-20 unique creatives, these are ideal for exhibitors with stands in close proximity to use as an extension of the stand design.





INDOOR FLOOR TILE BRANDING

FROM £7,248 + VAT (SET OF 3) MONDAY - FRIDAY

A show-on-show favourite for exhibitors, floor tiles can be used imaginatively to create a campaign that runs through the halls. Ideal for highlighting a change of location, a new product or events that you are running throughout the show. Measuring 1.5m x 1.5m, floor tiles can be booked in packages of 3.







MEDIA





ENHANCEMENTS





BRANDING











TOMORROW



REGISTRATION SUSTAINABILITY

SPACE



HALL 1 BRANDING



GREAT FOR: BRAND AWARENESS

RIGGED BANNER RIGHTS

FROM £2,500 + VAT (STANDS UP TO 48SQM) FROM £5,000 + VAT (STANDS OVER 48SQM) MONDAY - FRIDAY

Spotlight your exhibit location in Hall 1 through an overhead banner placement. This opportunity gives you rights to suspend a banner above your booth space, helping visitors and exhibitors easily navigate to your stand. The aerial marker stands out from the trade show floor, drawing attention and foot traffic.





HALL 1 BULKHEAD BRANDING SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

A unique opportunity for large-scale branding within Hall 1. Located on the bulkhead at the east end of the hall, this is one of the busiest areas of the show and branding will be highly visible as visitors move from the hall into the café and conference rooms. Speak to the team about bespoke shape branding.







MEDIA























LEADERSHIP

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REGISTRATION SUSTAINABILITY

TOMORROW



CORRIDOR & WASHROOM ADVERTISING



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | SME SHOWCASE

MEDIA & CONFERENCE CORRIDOR BRANDING

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

A new opportunity to brand within the corridor leading to all media and conference rooms for FIA2024. This opportunity ensures your brand is seen by all attending media for the show as well as visitors and exhibitors hosting their own press activities throughout the week.





WASHROOM ADVERTISING

VAILABILITY SPEAK TO THE TEAM MONDAY - FRIDA

broom lock located across the show site, advertising can be strategically pace followers to suit your needs. With quaranteed dwell time, it's a great or ortunity to capture visitors' attention. Packages include back-ofdoor branding, above-dryer branding, mirror branding and floor branding.



























MEDIA

DIGITAL **ENHANCEMENTS**

BRANDING

NETWORKING

REGISTRATION SUSTAINABILITY



REGISTRATION





EXHIBITORS

Stand out from the crowd! As the official lanyard sponsor for FIA exhibitors, your brand will be seen by all exhibitors as they proudly wear your custom-designed lanyards each day. With your logo and messaging on the lanyards, you'll achieve incredible brand visibility throughout the event.

Learn More



TRADE VISITORS

Get your brand in the hands of trade visitors by sponsoring the lanyards. As the exclusive lanyard sponsor, you'll design custom lanyards that will be given to every registered visitor, keeping your brand top of mind. Your logo will also be prominently displayed on registration signage.

Learn More



PIONEERS OF TOMORROW

Make a strong first impression on tomorrow's workforce by sponsoring the lanyards for Pioneers of Tomorrow. As the exclusive lanyard sponsor for this special Friday event, this impactful branding opportunity positions your company as a leader in developing the industry's future talent.

Learn More







MEDIA



EXTERNAL



ENHANCEMENTS



DIGITAL

TAKE-HOME **BRANDING**



NETWORKING













TOMORROW

SPACE



EXHIBITOR & TRADE VISITOR PACKAGES



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE

EXHIBITOR REGISTRATION PARTNER

STARTING FROM £62,796 + VAT MONDAY - FRIDAY

bran is en all worn by exhibitors! A way to ensure yo FIA2022 sav appromatel 5, ranyards distributed! The to supply fully branded lanyards. In partner will have he addition, the bac of the exhibitor passes will be fully branded.





TRADE VISITOR REGISTRATION PARTNER

STARTING FROM £60,594 + VAT MONDAY - FRIDAY

FIA2022 saw appromate 4 000 leves distributed! The partner will have the right to apply ally brand wards that will be handed out at the main registration ese registration areas will also be branded with the partner logos. The back of the trade visitor registration passes will also be fully branded







MEDIA



EXTERNAL



ENHANCEMENTS







BRANDING













PROMOTING **TOMORROW** SUSTAINABILITY

SPACE





PROMOTING SUSTAINABILITY



WASTE & RECYCLING PARTNER

Highlight your organisation's commitment to sustainability by providing branded waste and recycling points across FIA2024's show site.

Learn More



WATER PARTNER

Gain exceptional brand exposure by sponsoring the water stations throughout FIA2024.

Learn More



DIGITAL OPPORTUNITIES

Go green and amplify your brand's message through digital promotions at FIA2024, the most eco-friendly way to engage attendees.

Learn More



SUSTAINABILITY STATEMENT

While all our packages aim for sustainability, these opportunities have an ecofriendly focus - our full sustainability commitment will be available to read shortly.



BILLBOARDS THOUGHT LEADERSHIP



MEDIA



EXTERNAL



EXHIBITOR ENHANCEMENTS



DIGITAL

TAKE-HOME BRANDING



HOSPITALITY/ NETWORKING



INTERNAL REGISTI









PIONEERS OF SPACE TOMORROW

REGISTRATION PROMOTING SUSTAINABILITY



WASTE, RECYCLING & WATER PARTNERS



GREAT FOR: BRAND AWARENESS | PROMOTING SUSTAINABILITY

WASTE & RECYCLING PARTNER

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

With the environmental impact of the aerospace industry becoming increasingly prominent over the last few decades, 'clean tech' will continue to be a focus for FIA2024. An opportunity to provide branded waste & recycling points, creating up to 200 branded areas.





WATER PARTNER

SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

An opportunity to supply between 10,000 - 12,000 sustainable branded water bottles for attendees of FIA2024. Branding will be integrated into the design of up to 7 x water stations located within prime footfall locations of the show site. Each water station provides 3 opportunities for branding, increasing brand visibility.







MEDIA





















EXTERNAL EXHIBITOR DIGITAL **ENHANCEMENTS**

TAKE-HOME **BRANDING**

HOSPITALITY/ **NETWORKING**

REGISTRATION

TOMORROW











Learn More



Learn More















DIGITAL







INTERNAL









EXTERNAL MEDIA

EXHIBITOR ENHANCEMENTS

TAKE-HOME BRANDING

HOSPITALITY/ NETWORKING

REGISTRATION **PROMOTING** SUSTAINABILITY

SPACE



PIONEERS OF TOMORROW



SEE YOUR FUTURE TAKE OFF AT PIONEERS OF TOMORROW

PIONEERS OF TOMORROW BRINGS THE WORLD'S **AEROSPACE INDUSTRY TO YOU.**

This exciting showcase of the very best in science, technology, engineering and mathematics (STEM) is designed to give students, apprentices, graduates and young professionals considering a career in aerospace unprecedented access to the industry.

The day is organised in collaboration between Farnborough International and ADS and with the help and support of our partners, sponsors, exhibitors and inspirational figures, we bring you a day of amazing hands-on activities, virtual reality experiences, careers workshops and so much more.

DISCOVER EXPERIENCE EXPLORE



WHAT'S ON

See your future take off at Farnborough International Airshow, as Pioneers of Tomorrow provides unprecedented access to the innovators and career advisors who are driving aviation forward.

Learn More



EDUCATIONAL AND YOUTH GROUPS

One of the most exciting and unique STEMfocussed events, taking place at Farnborough International Airshow, where educational and youth groups can immerse themselves within the world of aerospace.

Learn More



RESOURCE HUB

Explore a range of opportunities from the world of aerospace, including education and career resources, job vacancies and upcoming career

Learn More































BILLBOARDS

MEDIA

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EXHIBITOR ENHANCEMENTS

TAKE-HOME **BRANDING**

HOSPITALITY/ **NETWORKING**

INTERNAL **REGISTRATION**

PROMOTING SUSTAINABILITY



CAREERS FAIR



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE

TABLETOP FROM £1,000 + VAT FRIDAY

Inspire aviation's future workforce by taking a tabletop in the FIA2024 Careers Fair. This highly attended area connects your brand with students and graduates exploring industry opportunities.

Showcase your company culture, career paths and open positions. Engage talent through experiential promotions at your booth. As an official supporter, align your brand with developing the next generation.

<u>Lanyard sponsorship</u> available to extend exposure.

Make a memorable first impression on promising candidates.









MEDIA





ENHANCEMENTS





BRANDING

















OUTREACH ACTIVITIES



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE



FROM £476 PER SQM FRIDAY

Engage emerging talent with an outreach activity or interactive exhibit.

Bring your brand to life through immersive experiences like VR simulations, augmented reality demos, hands-on building challenges, or other STEAM activations. Spark interests and showcase skills needed to excel in aviation careers.

Bespoke space enables you to creatively promote your company and culture, demonstrate real-world applications of aviation concepts and forge connections with promising candidates.

Make your mark on tomorrow's workforce and position your organisation as an innovative industry leader.







MEDIA











BRANDING













ITOMORY NOITARTS!



LANYARDS



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE

SPEAK TO THE TEAM FOR AVAILABILITY FRIDAY

Make memorable first impressions on the aviation workforce of tomorrow by sponsoring branded lanyards for Pioneers of Tomorrow day. This Friday event engages STEAM students, graduates, and skilled workers exploring careers.

Provide attendees lanyards with your logo and messaging to wear throughout their day of discovery at Farnborough. This call to action drives booth traffic after making a strong branding impact.

Connect your brand with the future generation of aerospace talent. Lanyards create awareness and inspire them to engage further with your company on-site.



















BRANDING



NFTWORKING











ENHANCEMENTS

DIGITAL





SPACE



SPACE ZONE SPEAKING

Sponsoring and speaking in the popular Space Zone provides brand exposure and thought leadership on space topics to engaged audiences.

Learn More



SPACE ZONE PARTNER

Become an esteemed leader in the space industry by securing Space Zone sponsorship at FIA2024, offering prime branding, speaking opportunities, and VIP access.

Learn More



SPACE ZONE BRANDING

Stand out as a space industry leader with a highly visible 5m x 2.5m banner in the prime Space Zone at FIA2024, granting maximum brand exposure among attendees.

Learn More







MEDIA



EXTERNAL



EXHIBITOR ENHANCEMENTS



DIGITAL

TAKE-HOME **BRANDING**



HOSPITALITY/ **NETWORKING**



INTERNAL















SPACE ZONE THEATRE



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | THOUGHT LEADERSHIP

FROM £10,000 + VATMONDAY - FRIDAY

Share your vision on the global stage by sponsoring the Space Zone Theatre at FIA2024. With over 35 wellattended space sessions and an engaged audience in 2022, this is your opportunity to ensure your brand is visible to the space sector, as well as providing the opportunity to present keynotes and speak on panels centred on your expertise.

Branding will be incorporated into the design of the theatre for the whole week.

The package includes 3 sessions which will be promoted in the Space Zone Theatre schedule.









MEDIA









BRANDING















SPACE ZONE PARTNER



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE | SECTOR FOCUS





SPEAK TO THE TEAM FOR AVAILABILITY MONDAY - FRIDAY

Blast off as a partner of the FIA2024 Space Zone - the epicentre of space innovation at the world's leading aerospace event. This turnkey package provides maximum visibility across the zone dedicated to space.

As the Official Partner, receive pre-show promotion, website advertising, on-site signage, stage backdrop branding, and more. Showcase your vision between sessions through videos on the Space Zone Theatre screens.

The immersive zone environment creates a focal point for space discovery. Large-scale branded signage inside the zone cements your commitment to advancing space technology and business.

It's the launchpad to engage aerospace, aviation and defense leaders invested in space. Align your brand with the unlimited potential of space exploration through this integrated partnership.





LEADERSHIP









DIGITAL















MEDIA

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BRANDING

NETWORKING

REGISTRATION

SUSTAINABILITY



SPACE ZONE BRANDING



GREAT FOR: BRAND AWARENESS | TARGETED AUDIENCE

FROM £6,660 + VAT MONDAY - FRIDAY

Stand out in the Space Zone at Farnborough 2024 with large-scale branding. At approximately 5m x 2.5m, these prominent signages tower above exhibits for maximum visibility.

With limited availability, this exclusive branding demonstrates your commitment to space innovation and exploration.

Strategic locations are positioned throughout the Zone to catch all passerby traffic on the show floor. Your message will be bold, unavoidable and inspire visitors in the dedicated zone.









MEDIA





ENHANCEMENTS





BRANDING















SPONSORSHIP LEVELS



Sponsorship levels have been developed to provide a variety of benefits to sponsors at all levels. The sponsorship level is determined by overall sponsorship spend at FIA 2024.

N.B. Sponsorship spend does not include the cost of exhibition space.

	PLATINUM >£150,000	GOLD >£100,000	SILVER >£50,000	BRONZE >£20,000	ASSOCIATE <£20,000
Right to use FIA2024 Official Partner logo for own marketing use	Ø	Ø	⊘	⊘	Ø
Logo on FIA2024 website homepage	Ø	Ø	Ø	Ø	Ø
Partner profile on the FIA2024 website (number of words for profile)	🗸 x 150		⊘ x 75	⊘ x 60	🗸 x 40
Partner recognition across the FIA 2024 show site	Ø	Ø	Ø	Ø	Ø
Partner logo in the FIA2024 trade show guide	Ø	Ø	Ø	Ø	Ø
Trade visitor passes	⊘ x 10		⊘ x 6	⊘ x 4	
Partner advertisement on the FIA2024 website	Ø	Ø	Ø		
Partner advertisement on the FIA2024 show guide	Ø	Ø	Ø		
Partner blog on the FIA2024 website	Ø	⊘			
Welcome Reception invites		⊘ x 1			
Partner feature sent to FIA database	②				
FINN interview conducted onsite at FIA2024					













DIGITAL





NETWORKING











MEDIA

EXHIBITOR ENHANCEMENTS

TAKE-HOME BRANDING

REGISTRATION

PIONEERS OF

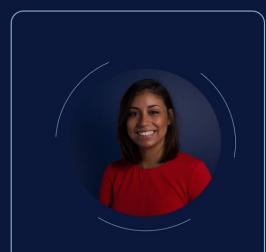
SPACE



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MEDIA



























EXTERNAL INTERNAL **EXHIBITOR** DIGITAL TAKE-HOME HOSPITALITY/ **REGISTRATION ENHANCEMENTS BRANDING NETWORKING**



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